



Miami-Dade Aviation Department

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Commercial Airport:

Miami International Airport

miamidade.gov

General Aviation Airports:

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Opa-locka

Opa-locka West

April 18, 2008

**Mr. Mark Hatfield
Federal Security Director
Transportation Security Administration
U.S. Department of Homeland Security
8400 NW 36th Street, Suite 300
Miami, Florida 33166**

Dear Mr. Hatfield:

The Miami-Dade Aviation Department (MDAD) is contemplating issuing a Request for Proposal (RFP) for companies interested in providing bag wrapping services similar to that currently offered by Secure Wrap, whose contract expires August 2009. As you are aware, this bag wrapping service has grown to be an essential service for the millions of Latin American and Caribbean visitors who travel to Miami to shop. "Visitor-shoppers" is a unique air passenger traffic segment that is crucial for Miami to preserve and build. The bag wrapping services provide a high level of assurance to such shoppers that their purchases will not be pilfered upon their transportation between Miami and Latin America and the Caribbean.

Two key goals of the RFP will be to provide the same high levels of customer service and security currently being provided through Secure Wrap. Such high levels of customer service and security necessarily entails close collaboration between the successful bidder and the Transportation Security Administration (TSA). Wrapped bags that are unwrapped and examined by TSA need to be rewrapped. Therefore the vendor must have the ability to work in areas from which TSA prohibits access by vendors. As you aware, TSA previously granted such authority to Secure Wrap upon the request of the Aviation Department as provided in the attached authorization.

Should the Aviation Department issue the aforementioned RFP, will TSA grant similar approval (as per the attached) to the successful bidder/vendor, if similarly requested by the Aviation Department? And, if TSA will be unable to do so, under what conditions or requirements will TSA be able to grant such approval? Finally, if one of such condition includes the development of operating standards for such a vendor, as is being purported to the Aviation Department, in your professional

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judgment, when do you estimate such standards will be developed (e.g. within 1, 3 or 5 years)?

Thanks for your assistance and I look forward to hearing from you.

Sincerely,



Miguel Southwell
Assistant/Director
Business Retention & Development

/attach